9 November 2026
Daiwa Corporate Investment Co., Ltd.
SSI Asset Management Company Limited

Daiwa Corporate Investment and SSI Asset Management Sign MOU to Promote Japan-Viet Nam Financial and Business Cooperation

- MOU Exchanged at an Official Forum Attended by Senior Government Officials –

Daiwa Corporate Investment Co., Ltd. ("DCI") and SSI Asset Management Company Limited ("SSIAM") are pleased to announce that they have entered into a Memorandum of Understanding ("MOU") on the Promotion of the Japan-Viet Nam Finance and Business Cooperation Initiative (the "Initiative"). The MOU sets out their intention to explore and facilitate opportunities for equity investment, financing and two-way corporate cooperation between Japan and Viet Nam.

The MOU was exchanged in Tokyo on 9 November 2026 at the “Japan-Viet Nam Economic, Science and Technology Public-Private Partnership Forum,” an official forum bringing together senior government officials and business representatives from Japan and Viet Nam. The exchange of the MOU marked an important step in broadening the Parties’ cooperation beyond fund management and strengthening their collaboration on investment and business initiatives between the two countries.

Purpose of the Cooperation

Since 2009, DCI and SSIAM have jointly managed the Daiwa-SSIAM Vietnam Growth Fund series and developed a longstanding investment partnership focused on supporting the growth of Vietnamese enterprises.

Building on this longstanding partnership, the Parties intend to expand their cooperation beyond fund management and promote the Initiative by leveraging their respective relationships and business networks. Through these efforts, the Parties aim to connect Japanese financial institutions, including regional banks, and business enterprises with Vietnamese financial institutions and enterprises.

Under the MOU, DCI and SSIAM intend to explore cooperation in the following areas:

- **Equity Investment:** Exploring investment opportunities in Vietnamese growth enterprises through the Daiwa-SSIAM Vietnam Growth Fund series and any successor funds, including participation by Japanese banks and other financial institutions as limited partners or other eligible investors.
- **Financing Cooperation:** Identifying financing needs of Vietnamese enterprises and facilitating discussions with Japanese banks and other financial institutions regarding loans, mezzanine financing and co-financing arrangements.
- **Two-Way Corporate Partnerships:** Facilitating introductions and business matching between Japanese and Vietnamese enterprises to support market entry, customer and supplier relationships, distribution, technology and operational cooperation and, where appropriate, joint ventures, strategic partnerships and mergers and acquisitions.

Future Outlook

Japan has long been one of Viet Nam's most important economic partners, with a strong presence in manufacturing, infrastructure and technology. As Viet Nam enters its next phase of growth, driven by capital market development, infrastructure investment and domestic consumption, opportunities are expanding beyond traditional foreign direct investment (FDI).

DCI intends to engage with Japanese banks, other financial institutions and business enterprises, while SSIAM intends to identify Vietnamese enterprises seeking growth capital and explore potential partnership opportunities through its relationships and business networks. Through designated contacts, the Parties intend to facilitate introductions, business discussions, and follow-up activities across a range of initiatives. Through these efforts, the Parties aim to foster sustainable commercial relationships between Japanese and Vietnamese enterprises, contributing to the growth, competitiveness and value creation of Vietnamese businesses while creating new business opportunities for companies in both countries.

Photo of the MOU Exchange Ceremony

